



Ineffective driver management wastes your time and leaves you with trucks sitting empty. The industry throws unpredictable curveballs, creating new challenges that threaten the stability of your business. Hiring the wrong driver can damage your reputation and put your company at risk for lawsuits and bankruptcy. Failing to train properly and manage your drivers' needs can mean losing your best to the competition, or worse, losing your business.

Developing an effective driver management solution in a market with an increasing driver shortage and high turnover requires servicing your tools. A system that can accelerate hiring by streamlining the recruiting, screening, verification, and approval processes is like a sharpened saw blade that cuts through wood faster than one you haven't honed. Continue sharpening by adding automation and integrating with other companies on the transportation scene, allowing you to eliminate duplicate efforts and work in a system that lets you manage everything to do with your drivers in one place. With time, your system can become even more efficient, handling new challenges like managing the entire driver lifecycle - through marketing, recruiting, onboarding, safety, compliance, engagement, and retention.

You need a way to sharpen your saw so you can work smarter, not harder.

#### What You Need

- A system that delivers a 50-100% or more increase in recruiting productivity alone
- A platform that ensures you stay ahead of the turbulent industry landscape with interlocking, customizable tools that help you outmaneuver the competition
- · A way to grow how you want and free up more time and resources while you do it

#### **The Tenstreet Solution**

Xpress is a driver management platform that helps you manage the entirety of your drivers' and applicants' lifecycles. We offer a comprehensive system of interconnected services beginning with marketing and moving through recruiting, onboarding, safety, compliance, engagement, and retention. Xpress starts increasing your productivity by decreasing your time to hire, then helps your business continue to grow with time-saving services designed specifically for the trucking industry.

## By the Numbers

4,500+

Number of **clients** who benefit from marketing, recruiting, onboarding, safety, compliance, engagement, and retention focused tools to manage drivers

400,000+

Number of active drivers who use Tenstreet's Driver Pulse app every month to connect with carriers to message, share documents, train and test, complete surveys, and more 10,200,000+

Number of online, mobile-first, DOT-compliant, driver-preferred IntelliApps submitted by drivers over 12 months

230+

Number of unique **integrations** that make background screening, DOT testing, call tracking, and advertising on more than 20 trucking-specific job boards simple and seamless

## Sharper driver management §

# 4 Ways to Start Sharpening the Saw



See a 50-100% increase in staff productivity and an improved time to hire when you use integrations and automation to accelerate your recruiting process from application to hire.



Throw out the fax machine and quickly verify requests for employment, accident, and D&A information through a network of over 75,000 companies. Move to an easy-to-use online process and enjoy a .88-day turnaround on your verifications on average.



Dramatically increase the number of full DOT apps you receive when you use the only mobile-first, DOT-compliant, driverpreferred application that prefills driver data 90% of the time.



The more drivers do online, the less you spend on hotels, meals, and recruiter time. See an immediate 20%-40% in savings when you free your onboarding processes from expensive and mundane activities.

### Client Testimonial

"The company's old way of receiving applications was antiquated and 90% of the time we couldn't read what was on the application. The hiring process was slowed way down and increased the work load on the back office. With the implementation of Tenstreet we have been able to weed out the applications with missing information. We are now able to see real time information, get real time results, and make faster decisions during the hiring process."

Scott Taylor, Operation Systems Manager, Nject Disposal LLC



